
**9-1-1 Emergency Communications
District Board of Managers
August 15, 2013
Minutes**

Members Present:

Dr. Alan Stafford, County Representative
Jeff Wyatt, Municipal Representative
DeWayne Bush, County Representative
Jim Bryan, Municipal Representative
Gene Dettmann, Volunteer Fire Department Representative

Staff Present:

Ronnie Kidd, 9-1-1 District Director
Mark Hoover, 9-1-1 Assistant Director
Mike Saxton, 9-1-1 Program Coordinator

Others Present:

Judge Downing Bolls, Taylor County Judge
Stan Egger, Taylor County Commissioner
Ricky Bishop, Taylor County Sheriff
David Dougherty, Taylor County Sheriff's Office
Mindy Patterson, Director Finance, City of Abilene
Wayne Brandt, City of Abilene Police Department Dispatch Supervisor
Jodi Dyer, Taylor County Sheriff's Office Dispatch Supervisor
Steve Campbell, City Manager, City of Merkel
Terri Shuffield, Administrative Services, City of Abilene
Randy Holden, City of Tye Police Chief
Belinda Hohhertz, City Secretary, City of Tye
Martin Saucedo, AT&T
Rhon-Anthony Green, AT&T
Tom McEntire, Cassidian
Stewart M Peters, Voice Products Inc.
Barbara Boen, Office of Emergency Management, City of Abilene

Item 1 - Call to Order

Dr. Alan Stafford called the meeting to order at 2:00 p.m. in the City Hall Basement Conference Room. All Board members were present.

Items 2 and 3 - Swearing in of Appointed and Re-appointed Officers; Election of Officers

Terri Shuffield administered the oaths of office to DeWayne Bush and Gene Dettmann. Dr. Alan Stafford will remain 9-1-1 Board Chairman, Jeff Wyatt will remain Vice-Chair, and Jim Bryan will continue to serve as 9-1-1 Board Secretary.

Item 4 – Approval of Board Minutes

A motion was made and seconded to approve September 18, 2012 board minutes.

This was unanimously approved by the Board.

A copy of the minutes will be posted on: <http://www.abilenetx.com/AgendasandMinutes/index.htm> and voice recordings of all minutes are on file at the City of Abilene.

Item 5 - Presentation and Acceptance of Annual Audit Ending in September 2012

Finance Director Mindy Patterson gave an Annual Audit presentation for the year ending in September in 2012. The individual auditor's report was accomplished by Davis Kinard & Company and found all records in outstanding conformity with accounting principles accepted in the United States.

The next item for review consisted of the 9-1-1 Emergency Communication District Balance Sheets, Statement of Revenues (*expenditures and changes in fund balance*), and Statement of Revenues (*expenditures and changes in fund balance- budget and actual*). (**Attachment 1**)

A motion was made and seconded to approve the presented audit and budget reports. This was unanimously approved by the Board.

Item 6 – Discussion of City of Abilene and Taylor County 9-11 Equipment Upgrades/Action

9-1-1 Administration Staff talked about needed 9-1-1 upgrades for many years and felt this was the appropriate year. They presented the Abilene/Taylor County 9-1-1 Board of Managers with proposals for system renovation and next generation upgrades to the current 9-1-1 system. In August 2012 and on, Administration staff met with dispatch representatives to evaluate and brainstorm system upgrades for new 9-1-1 equipment upgrades. In September 2012, Administration staff met with dispatch representatives and AT&T to discuss equipment and software needs to bring the 9-1-1 system to the next level with upgrades. AT&T and Cassidian together brought forth a series of proposals and associated costs to provide a viable system wide update. (**Attachment 2**) In 2006, the Sheriff's Office installed equipment that now needs updating, more capability, and is experiencing "end of life" issues. In March 2007, Abilene Police Department upgraded their system. Since then, the system has been used quite heavily and shows wear. Multiple upgrades are over loading the current system and current technologies are being phased out as Microsoft XP is no longer being supported. Getting replacement parts in the future will nearly be impossible. For next generation capacity, the system will need to support newer technologies like text messaging and video.

The Board heard presentations from AT&T representatives Rhon Green and Marty Saucedo and Cassidian representative Tom McEntire. The system is forecasted to last 8-10 years and will give the 9-1-1 dispatchers the equipment and capabilities they need. The overall cost of the system and upgrade is approximately 1.6 million dollars.

A motion was made and seconded to approve the presented 9-1-1 system upgrade project and quote from AT&T and Cassidian. This was approved unanimously by the Board.

Item 7 – 9-1-1 System Redundancy Need Discussion and Approval

Diversification is the ability to sustain operations in case of incident, accident, or terrorist event. After reviewing the local 9-1-1 system, administration staff discovered a shortcoming in the area of redundancy and need for diversification. The goal is to ensure the continuous flow of communication and diversification of the system. Diversification ensures continuous service for both the primary and backup dispatch centers. AT&T representative Marty Saucedo, the area 9-1-1 provider, provided a study of the system and made a presentation and quote (**attachment 3**) to the 9-1-1 District Board of Managers. The plan is provide a second fiber link providing redundancy to the primary and backup 9-1-1 centers. The cost will be \$206,555.05.

A motion was made and seconded to approve the presented 9-1-1 system redundancy project and quote from AT&T. This was approved by the Board.

Item 8 – City Requests

The City of Merkel's City Manager Steve Campbell petitioned the 9-1-1 Board of Managers for funds to assist with the costs of processing 9-1-1 calls at Merkel City Hall and with the costs of third party processing of those same services after regular business hours. The City dispatches the Police, EMS, and Fire from 7:30 am until 4:30 pm Monday through Friday. Dispatching emergencies after regular hours and on holidays is accomplished by Taylor Development Corporation. Mr. Campbell is seeking reimbursement of costs for personnel and training necessary to dispatch these services and a portion of the afterhours dispatching of emergency services. The total amount of the request is \$14,500.

A motion was made and seconded to approve Merkel to receive \$14,500 for call taking and training. This was unanimously approved by the Board.

The City of Tye Police Chief Randy Holden petitioned the 9-1-1 Board of Managers for funds to assist with the costs of processing 9-1-1 calls. They are looking to enter into an agreement with Taylor County for handling emergency calls by the Sheriff's Office. Currently the City Secretary and others take the call during business hours and the Taylor County Development Corporation handles the calls after regular business hours, on the weekends, and on holidays when the Sheriff's Office transfers the calls to them. The Sheriff's Office is looking for additional funding to hire someone to take the calls. The Board felt the present concept had merit but was incomplete and wanted a formal request with an exact monetary value to evaluate the proposal. This item was tabled until the request is brought forward again.

Item 9 – Revised Budget for FY 2013 and Proposed Budget for FY 2014

Mark Hoover presented the proposed revised budget for 2013 (**Attachment 4**). The FY 2013 original ending budget balance was \$3,501,493 and increased to 3,543,395. Expenditures were almost static with the exception of printing and reimbursement of Taylor County and Merkel Telecommunicator positions.

A motion was made and seconded to approve the revised 2013 budget. The Revised 2013 Budget was unanimously approved.

Mark Hoover presented the FY 2014 9-1-1 budget for consideration (**Attachment 4**). The proposed budget for FY 2014 begins with a balance of \$3,543,295 with total revenues \$1,576,500 and total expenditures of 2,683,522. This leaves a forecasted ending balance of \$2,436,373. Expenditures are similar to previous years with the exception of a major over haul of communication equipment (core equipment) costing \$1,575,000

A motion was made and seconded to approve the FY 2014 Budget. The Board approved the FY 2014 Budget.

Item 10 – Setting of the 9-1-1 Emergency Service Fee for FY 2014

Mark Hoover led the discussion of the 9-1-1 service fee for 2014. The fee was recommended to be continued at the same rate as the previous year (6% of the incumbent carrier base rate.)

A motion was made and seconded to approve the 9-1-1 "surcharge" as the same rate as 2013. The motion was unanimously approved by the Board.

Item 11 – Statutory Public Review Hearing Results and Motion Regarding District

Mike Saxton, 9-1-1 Program Coordinator conducted a state required public meeting on June 26th, 2013 for the review of the Abilene/Taylor County 9-1-1 District. This meeting is required once every three years. No citizens attended this meeting and there was no citizen comment. Mr. Saxton asked for the 9-1-1 District and surcharge to be continued and not participate in the regional plan for 9-1-1.

A motion was made and seconded to stay "as is" and not join the 9-1-1 regional plan. The motion was unanimously approved by the Board.

Item 12 - Adjourn

Board Chairman Dr. Alan Stafford adjourned the meeting at 4:11 p.m.

Approved: _____ Chairman Date: _____
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ATTACHMENT ONE

CITY OF ABILENE, TEXAS
9-1-1 Emergency Communication District
Statement of Revenues, Expenditures and Changes in Fund Balances -
Budget and Actual
Year Ended September 30, 2012

	<u>Budget</u>	<u>Actual</u>	<u>Variance Positive (Negative)</u>
REVENUES:			
Wireless service fees	\$ 650,000	\$ 669,113	\$ 19,113
Wireline service fees	875,000	924,423	49,423
Interest	7,000	7,561	561
	<u>1,532,000</u>	<u>1,601,097</u>	<u>69,097</u>
Total revenues			
	<u>1,532,000</u>	<u>1,601,097</u>	<u>69,097</u>
EXPENDITURES:			
Current:			
Office supplies	500	165	335
Educational supplies	2,500	1,920	580
Postage	200	124	76
Communication equipment maintenance	156,000	155,959	41
Street sign maintenance	1,600	978	622
Phone service	209,500	202,742	6,758
Equipment use charge	5,230	5,078	152
Technology	9,220	9,220	-
Professional fees	6,000	6,143	(143)
Printing	5,000	420	4,580
Dispatchers	214,860	214,865	(5)
Employee development	2,000	1,287	713
Dues	350	325	25
Administrative services	531,610	531,610	-
Indirect costs	45,660	45,660	-
Contingency	5,000	-	5,000
Capital Outlay:			
Communication center equipment	26,850	16,821	10,029
	<u>1,222,080</u>	<u>1,193,317</u>	<u>28,763</u>
Total expenditures			
	<u>1,222,080</u>	<u>1,193,317</u>	<u>28,763</u>
EXCESS OF REVENUES OVER EXPENDITURES	309,920	407,780	97,860
FUND BALANCES - BEGINNING OF YEAR	2,678,494	2,678,494	-
FUND BALANCES - END OF YEAR	<u>\$ 2,988,414</u>	<u>\$ 3,086,274</u>	<u>\$ 97,860</u>

3.2%
Budget

ATTACHMENT TWO



Quote Date: 11/12/2012
 Quote No.: ATT44916A
 Site No.: VARIOUS

"Abilene Police Department, TX"
 Sentinel 4.0 Geo-Diverse System

Customer Information	
Customer: AT&T Contact: Rhon-Anthony Green / Marty Saucedo Phone: 713-567-4646 / 512-632-7990 Mobile: 713-301-5864 E-Mail: rg8284@att.com / ms6738@att.com	Products: Sentinel 4 X Aurora - MIS ORION Mapping Managed Services Optional Parts/Spares Cassidian Communications Services
Cassidian Contact Information	
Sales Configuration Spec: Merlie Thompson Phone: 951-719-2166 Fax: 866-651-8173 E-Mail: merlie.thompson@cassidiancommunications.com	Account Exec: Tom McEntire Phone: 951-551-8873 Fax: 951-296-2727 E-Mail: tom.mcentire@cassidiancommunications.com

Quote Summary

SITE NO.	SITE NAME	TOTAL	NO. OF POS.	QUOTE NO.
100001	Abilene PD - Primary, TX	\$583,559.30	15	ATT44916A
103942	Abilene PD - Backup, TX	\$181,641.20	5	ATT44916A-1
GRAND TOTAL		\$765,200.50	20	

Additional Comments

Quote is valid for 120 days from Quote Date or until Software Support expires, whichever comes first.

Any line items listed as "Optional" in this quote are not included in the Product Totals, Product Summaries, Quotation Summary, or the Total Quoted Price. These items are not considered to be part of the system. The "Total Quoted Price" on the Quotation Summary page reflects the quote value. This figure includes any and all applicable charges, fees, and or discounts. Costs for actual freight will be added to your invoice. All pricing is in U.S. Dollars unless otherwise stated.

No order based on this Quote shall be accepted in the absence of a signed master purchase agreement or other purchase agreement with Cassidian Communications governing the terms of sale.

Strategic Incentives, Discounts, etc.
 Any strategic incentives, discounts, etc. that are applied to this quote are based on the purchase of all non-optional items listed within the quote. If the quote should change or if items are removed, the incentive is subject to change.

Lead Time: 4 - 12 Weeks ARO on all Cassidian Communications standard products. 8 - 12 weeks for ORION ARIES.
 Issued by: Cassidian Communications, formerly known as Plant Equipment, Inc dba PlantCML.

Abilene PD - Primary, TX
Sentinel 4.0 Geo-Diverse System - Host A

Quote Summary

PRODUCT	TOTAL
Sentinel 4.0 System	\$182,544.00
Aurora - MIS System	\$43,909.20
ORION Mapping	\$104,092.80
ORION DataSync	\$0.00
Managed Services	\$127,042.80
Optional Parts/Spares	\$19,992.00
AT&T Services	\$18,450.50
Extended Warranties	\$18,816.00
Cassidian Communications Services	\$94,362.00
TOTAL QUOTE	\$609,209.30
Aurora Upgrade Incentive <i>Note: (15) Stats DCL purchased 2007</i>	(\$8,000.00)
VELA Upgrade Incentive <i>Note: (12) MapStar purchased 2002, (3) purchased 2007</i>	(\$19,650.00)
GRAND TOTAL	\$583,559.30

Power Draw Information

Product	Total Amps
Sentinel 4.0 System	39.4
Aurora - MIS System	7
ORION Mapping	0
ORION DataSync	0
Managed Services	5.5
Total Amps	51.9
Total Watts/VA	6228
Total KVA	6.228
BTU's	17008.658

Configuration Notes

Existing Sentinel Patriot Standalone System, (15) positions with (1) Stat workstation and MapStar - moving to a new building with a complete new Sentinel 4.0 Geo-Diverse System Host A with Aurora, Vela, optional DataSync, Full Suite Managed Services, (15) Sentinel workstations and (1) Aurora Admin workstation.

Additional Comments

Quote is valid for 120 days from Quote Date or until Software Support expires, whichever comes first.

Any line items listed as "Optional" in this quote are not included in the Product Totals, Product Summaries, Quotation Summary, or the Total Quoted Price. These items are not considered to be part of the system. The "Total Quoted Price" on the Quotation Summary page reflects the quote value. This figure includes any and all applicable charges, fees, and or discounts. Costs for actual freight will be added to your invoice. All pricing is in U.S. Dollars unless otherwise stated.

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Strategic Incentives, Discounts, etc.

Any strategic incentives, discounts, etc. that are applied to this quote are based on the purchase of all non-optional items listed within the quote. If the quote should change or if items are removed, the incentive is subject to change.

Lead Time: 4 - 12 Weeks ARO on all Cassidian Communications standard products 3 - 12 weeks for ORION ARIES
 Issued by: Cassidian Communications, formerly known as Plant Equipment, Inc. dba PlantCML.

Abilene PD - Backup, TX

Sentinel 4.0 Geo-Diverse System - Host B

Quote Summary

PRODUCT	TOTAL
Sentinel 4.0 System	\$83,192.40
Aurora - MIS System	\$8,791.20
ORION Mapping	\$33,600.00
ORION DataSync	\$0.00
Managed Services	\$43,186.80
Extended Warranties	\$7,780.80
Cassidian Communications Services	\$15,840.00
TOTAL QUOTE	\$192,381.20
Aurora Upgrade Incentive <i>Note: (5) Stats DCL purchased 2007</i>	(\$2,000.00)
VELA Upgrade Incentive <i>Note: (5) MapStar purchased 2007</i>	(\$8,750.00)
GRAND TOTAL	\$181,631.20

Power Draw Information

Product	Total Amps
Sentinel 4.0 System	23.4
Aurora - MIS System	0
ORION Mapping	0
ORION DataSync	0
Managed Services	0
Total Amps	23.4
Total Watts/VA	2808
Total KVA	2.808
BTU's	7668.648

Configuration Notes

Existing Sentinel Patriot Standalone System, (55) positions with (1) Stat workstation and MapStar - moving to a new building with a complete new Sentinel 4.0 Geo-Diverse System Host B with Aurora, Vela, optional DataSync, Full Suite Managed Services, (5) Sentinel workstations.

Additional Comments

Quote is valid for 120 days from Quote Date or until Software Support expires, whichever comes first.

Any line items listed as "Optional" in this quote are not included in the Product Totals, Product Summaries, Quotation Summary, or the Total Quoted Price. These items are not considered to be part of the system. The "Total Quoted Price" on the Quotation Summary page reflects the quote value. This figure includes any and all applicable charges, fees, and or discounts. Costs for actual freight will be added to your invoice. All pricing is in U.S. Dollars unless otherwise stated.

No order based on this Quote shall be accepted in the absence of a signed master purchase agreement or other purchase agreement with Cassidian Communications governing the terms of sale.

Strategic Incentives, Discounts, etc.

Any strategic incentives, discounts, etc. that are applied to this quote are based on the purchase of all non-optional items listed within the quote. If the quote should change or if items are removed, the incentive is subject to change.

Lead Time: 4 - 12 Weeks ARO on all Cassidian Communications standard products. 8 - 12 weeks for ORION ARIES. Issued by: Cassidian Communications formerly known as Plant Equipment Inc. dba PlantCML.



Quote Date: 11/12/2012
 Quote No.: ATT45319A
 Site No.: VARIOUS

"Taylor County Sheriff, TX"
 VESTA 4.0 Geo-Diverse System

Customer Information	
Customer: AT&T Contact: Rhon-Anthony Green / Marty Saucedo Phone: 713-567-4646 / 512-632-7990 Mobile: 713-301-5864 E-Mail: rg8284@att.com / ms6738@att.com	Products: VESTA 4.X Aurora - MIS ORION Mapping Managed Services Optional Parts/Spares Cassidian Communications Services
Cassidian Contact Information	
Sales Configuration Spec: Merlie Thompson Phone: 951-719-2166 Fax: 866-651-8173 E-Mail: merlie.thompson@cassidiancommunications.com	Account Exec: Tom McEntire Phone: 951-551-8873 Fax: 951-296-2727 E-Mail: tom.mcentire@cassidiancommunications.com

Quote Summary

LINE NO.	SITE NAME	TOTAL	NO. OF POS.	QUOTE NO.
102477	Taylor County Sheriff, TX	\$285,501.00	4	ATT45319A
107765	Taylor County EOC - Backup, TX	\$113,948.80	2	ATT45319A-1
GRAND TOTAL				

Additional Comments

Quote is valid for 120 days from Quote Date or until Software Support expires, whichever comes first.

Any line items listed as "Optional" in this quote are not included in the Product Totals, Product Summaries, Quotation Summary, or the Total Quoted Price. These items are not considered to be part of the system. The "Total Quoted Price" on the Quotation Summary page reflects the quote value. This figure includes any and all applicable charges, fees, and or discounts. Costs for actual freight will be added to your invoice. All pricing is in U.S. Dollars unless otherwise stated.

No order based on this Quote shall be accepted in the absence of a signed master purchase agreement or other purchase agreement with Cassidian Communications governing the terms of sale.

Strategic Incentives, Discounts, etc.
 Any strategic incentives, discounts, etc. that are applied to this quote are based on the purchase of all non-optional items listed within the quote. If the quote should change or if items are removed, the incentive is subject to change.

Lead Time: 4 - 12 Weeks ARO on all Cassidian Communications standard products. 8 - 12 weeks for ORION ARIES. Issued by: Cassidian Communications, formerly known as Plant Equipment, Inc. dba PlantCML.

Taylor County Sheriff, TX
VESTA 4.0 Geo-Diverse System - Host A

Quote Summary

PRODUCT	TOTAL
VESTA 4.0 System	\$75,241.20
Aurora - MIS System	\$22,869.60
ORION Mapping	\$30,172.80
ORION DataSync	\$0.00
Managed Services	\$74,258.40
Optional Parts/Spares	\$0.00
AT&T Services	\$11,675.00
Extended Warranties	\$12,307.20
Cassidian Communications Services	\$64,876.80
TOTAL QUOTE	\$291,401.00
VELA Upgrade Incentive	(\$5,900.00)
(2) MapStar License purchased 2002 @ \$1200	
(1) MapStar License purchased 2006 @ \$1750	
(1) MapStar License purchased 2011 @ \$1750	
GRAND TOTAL	\$285,501.00

Power Draw Information

Product:	Total Amps
VESTA 4.0 System	21.8
Aurora - MIS System	5.5
ORION Mapping	0
ORION DataSync	0
Managed Services	5.5
Total Amps	32.8
Total Watts/VA	3936
Total KVA	3.936
BTU's	10749.216

Configuration Notes

Existing VESTA Pallas System, (4) positions with MapStar - migrating to VESTA 4.0 Geo-Diverse System Host A with Aurora, Vela, optional DataSync, Full Suite Managed Services, (4) VESTA workstations.

Additional Comments

Quote is valid for 120 days from Quote Date or until Software Support expires, whichever comes first

Any line items listed as "Optional" in this quote are not included in the Product Totals, Product Summaries, Quotation Summary, or the Total Quoted Price. These items are not considered to be part of the system. The "Total Quoted Price" on the Quotation Summary page reflects the quote value. This figure includes any and all applicable charges, fees, and or discounts. Costs for actual freight will be added to your invoice. All pricing is in U.S. Dollars unless otherwise stated.

No order based on this Quote shall be accepted in the absence of a signed master purchase agreement or other purchase agreement with Cassidian Communications governing the terms of sale.

Strategic Incentives, Discounts, etc.

Any strategic incentives, discounts, etc. that are applied to this quote are based on the purchase of all non-optional items listed within the quote. If the quote should change or if items are removed, the incentive is subject to change.

Lead Time: 4 - 12 Weeks ARO on all Cassidian Communications standard products. 8 - 12 weeks for ORION ARIES issued by Cassidian Communications, formerly known as Plant Equipment, Inc. dba PlantCML

Taylor County EOC - Backup, TX

VESTA 4.0 Geo-Diverse System - Host B

Quote Summary

PRODUCT	TOTAL
VESTA 4.0 System	\$54,283.20
Aurora - MIS System	\$4,183.20
ORION Mapping	\$13,440.00
ORION DataSync	\$0.00
Managed Services	\$28,828.80
Extended Warranties	\$6,153.60
Cassidian Communications Services	\$10,560.00
TOTAL QUOTE	\$117,448.80
VELA Upgrade Incentive	(\$3,500.00)
<i>Note: (2) MapStar purchased 2011</i>	
GRAND TOTAL	\$113,948.80

Cassidian Communications - P.O. Box 9007 - 42505 Rio Hondo, Temecula, CA 92589 - Tel: 951.719.2100 - Fax: 951.651.8173 -
Visit our Web Site at <http://www.CassidianCommunications.com>

Version 4_0N
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9772 Whithorn Drive
Houston, TX 77095

800-708-6423

Abilene Police Department
Wayne Brandt
450 Pecan St.
Abilene, TX 79604

Price Quotation

Date	Quote#
1/18/2013	2013

Pricing quotation
honored for 60 days
from above date.

Terms	65%, 35%
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Item	Description	Qty	Total
A DIR Contract (DIR-SDD-1952) Proposal for a Verint Audiolog Voice Recorder equipped with recording the following at the Main Site and to record 5 positions at the Back Up Site with screen capture:			
The Below Configuration is to record 30 Cassidian phones, 15 radio consoles, capturing ANI/ALI, Screen Capture and Agent Grading for 15 positions			
C89-170-3300	Audiolog Recording Licenses	30	15,750.00
C89-170-3301	Audiolog Licenses for Grading and Screen Recording	15	10,875.00
C89-170-3601	Audiolog 5000-Series Win2008 Server MAX-PRO/Dual Core, One Year Parts and Labor Warranty	1	20,546.00
C89-170-3324	Audiolog license for Version 5	1	0.00
C89-170-3253	24 Channel Analog Card	2	0.00
C89-170-3380	16 Chs Contact Closure Card	1	0.00
The Below Configuration is for the Trunked Logging Recorder to record the 9 CAMA Trunks and the 64 Harris Talk Groups			
C89-170-3300	Audiolog Recording Licenses	76	39,900.00
C89-170-3324	Audiolog license for Version 5	1	0.00
C89-170-0254	CTI Integration and licensing for MA-Com EDACS via TRIM or TRIM PC Interface	1	0.00
C89-170-3333	Audiolog 5000-Series MAX-PRO/Quad-Core TLR, Windows 2008, One Year Parts and Labor Warranty	1	55,172.00
C89-170-3251	DT6409 dual port Terminate PCI Card	1	0.00
C89-170-0296	8 Channel Analog Card	1	0.00
C89-170-3253	24 Channel Analog Card	3	0.00
Back Up Site to record 5 Cassidian Phones, 5 Screens for Screen Capture, ANI/ALI Capture			
C89-170-3301	Audiolog Licenses for Grading and Screen Recording	5	3,625.00
C89-170-3324	Audiolog license for Version 5	1	0.00
C89-170-3600	Audiolog 5000-Series Win2008 Server Redundant PRO, One Year Parts and Labor Warranty	1	11,542.00
C89-170-0296	8 Channel Analog Card	1	0.00
C89-170-3380	16 Chs Contact Closure Kit	1	0.00

Subtotal

Sales Tax (0.0%)

Total

Signature Robin Chavesgar, Sales Operations Director



9772 Whithorn Drive
Houston, TX 77095

800-708-6423

Abilene Police Department
Wayne Brandt
450 Pecan St.
Abilene, TX 79604

Price Quotation

Date	Quote#
1/18/2013	2013

Pricing quotation
honored for 60 days
from above date.

Terms	65%, 35%
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Item	Description	Qty	Total
	Central Archiving Server(CAS) for retrieving of calls & Network Attached Server(NAS) for extended storage		
C89-170-3324	Audiolog license for Version 5	1	2,650.00
Accessories	A 4TB CAS Server & a 8TB NAS Server	1	8,840.00
Professional Servi...	Handling, Project Management, Configuring Servers, Installation Services, Administrative & User Training, Support Services	1	8,000.00
DIR Discount	DIR Discount Contract DIR-SDD-1952	1	-40,972.00
Discount	Vista Com & Verint Discount		-6,932.00
	24x7 Maintenance Support Contract		
	1st Year of ownership is covered under warranty for parts and labor		
	2nd Year of ownership is being offered at \$25,738/yr for parts and labor coverage		

Subtotal \$128,996.00
Sales Tax (0.0%) \$0.00
Total \$128,996.00

Signature Robin Clevesper, Sales Operations Director



9772 Whithorn Drive
Houston, TX 77095

800-708-6423

Taylor County Sheriff's Office
Attn: Jodi Dyer
450 Pecan
Abilene, Texas 79602

Price Quotation

Date	Quote#
4/25/2013	2001

Pricing quotation
honored for 60 days
from above date.

Terms	At Install
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Item	Description	Quantity	Total
	A HGAC proposal under contract RP07-11 for a Eventide NexLog 740 Voice Recorder, equipped with recording (3) 9-1-1 lines, (3) 9-1-1 admin lines, (4) outside phone lines, and (9) Telex IP consoles with Tai/Kenwood radios, Capturing ANI/ALI information, Call Evaluation software for 20 agents, Screen Recording for 5 PCs, and archiving to a network attached storage instead of to DVDs.		
FA-740Base	NexLog 740 base system: 3U rack-mount, Intel Core2 Quad CPU, Dual NIC, integrated 7" Color LCD Touch Display (105301), 2 x 1TB Hot Swap h/w-RAID1 = 1TB storage (105311), equipped with one Multi-Drive for DVD-RAM, Dual hot-swap power supplies, 120/240VAC Embedded Linux, NexLog base software, web-based configuration manager, & MediaAgent 8 PC Access (271009), Demarcation Cabling, UPS, Battery Backup, and 1st year warranty.	1	11,854.00
FA-8MW	MediaWorks Client License Pack For 8 PC Access	1	876.00
FA-2TBNAS	2TB Networked Storage Non-Rack Mount	1	1,000.00
FA-19LCDKMV	19 Inch LCD Monitor, Keyboard & Mouse Kit For Local Control w/Blank Front Panel	1	964.00
FA-ANIALIINT	NENA ANI/ALI CAD Spill Integration or SMDR	1	3,076.00
FA-16ANA	Analog Telephone/2-way Radio Channel Record Card - 16 Channels Each	1	3,520.00
FA-TELEXINT	Telex or other IP Dispatch / RoIP Metadata Integration	1	3,076.00
FA-VOIPINTERNAL	8 IP licenses to record thre Telex consoles	1	3,740.00
FA-VOIPINTERN...	Additional 8 IP licenses to record the Telex consoles	1	1,012.00
FA-QUALITY20	Call Evaluation base-level software (20 Agents, 2 Evaluators)	1	1,316.00
FA-8MWEXP	MediaWorks Express (Web) Concurrent Access for 8 Users	1	876.00
FA-5SCREENREC	Screen Recording system license w/ 5 PC licenses	1	2,200.00
FA-INSTALL24	Installation, and First Year Support, Shipping & Handling FOB Customer, Recorder Only - (24 Channels)	1	2,500.00
FA-TRAIN	Onsite Initial Training 1-10 Individuals, One Session	1	800.00
Customer Discou...	Customer Discount	1	-3,610.00

Subtotal

Sales Tax (0.0%)

Total

Signature Robin Chapman, Regional Sales Manager



9772 Whithorn Drive
Houston, TX 77095

800-708-6423

Taylor County Sheriff's Office
Attn: Jodi Dyer
450 Pecan
Abilene, Texas 79602

Price Quotation

Date	Quote#
4/25/2013	2001

*Pricing quotation
honored for 60 days
from above date.*

Terms	At Install
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Item	Description	Qty	Total
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24x7 Maintenance Contract
 1st year of ownership is covered under warranty for parts and labor services
 2nd year of ownership is being offered at \$5,804/yr for parts and labor services

Subtotal \$33,200.00
Sales Tax (0.0%) \$0.00
Total \$33,200.00

Signature Robin Cleveland, Regional Sales Manager



9772 Whithorn Drive
Houston, TX 77095

800-708-6423

Taylor County Sheriff's Office
Attn: Jodi Dyer
450 Pecan
Abilene, Texas 79602

Price Quotation

Date	Quote#
6/5/2013	2166

Pricing quotation honored for 60 days from above date.

Terms	At Install
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Item	Description	Qty	Unit Price	Total
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A HGAC Contract (RP07-11) Proposal for the "Back up Center" to record (3) 911s, 3-911 admin lines, and (3) Telex IP radios with capturing radio ID information with an Eventide Nexlog 740

Item	Description	Qty	Unit Price	Total
FA-740BASE	NexLog 740 base system: 3U rack-mount, Intel Core2 Quad CPU, Dual NIC, Embedded Linux, NexLog base software, web-based configuration manager, 1st year warranty, 1st year base software update subscription, Integrated 7" Color LCD Touch Screen Display, One DVD-RAM Drive, 2 x 1 TB Hot Swap h/w-RAID1= 1 TB Storage, w/Dual hot-swap power supplies, Starter Pack:4 MediaWorks Express licenses + 4 MediaAgent licenses, Demarcation Cabling, and UPS Battery Backup	1	11,854.00	
FA-8ANA	8 channel analog card for the 911s and the 911 admin lines	1	2,376.00	
FA-VOIPINTERNAL	Internal IP Recorder w/ 8 G.711 Ch. Licenses for recording the Telex radios	1	3,740.00	
FA-TELEXINT	Telex or other IP Dispatch / RoIP Metadata Integration	1	3,076.00	
FA-INSTALL24	Installation, and First Year Support, Shipping & Handling FOB Customer, Recorder Only	1	1,100.00	
Customer Discou...	Customer Discount	1	-3,150.00	

Subtotal \$18,996.00
Sales Tax (0.0%) \$0.00
Total \$18,996.00

Signature Robin Clewager, Regional Sales Manager

ATTACHMENT THREE

Rate Letter

Scenario: 2

Jurisdiction: TX

Customer Name:	City of Abilene
Customer Legal Name:	City of Abilene
Offer Type:	60
Term (months):	60
Billed Revenue (Annualized):	\$ 110,112
Commitment Type:	ra
TSE/BDM:	SEAN SHANAHAN
Sales Lead:	TRACY MILLICAN
Sales RVP:	Roberts, Stephen
Sales Channel:	GEM

Rate Letter Expires On:	07/16/13
Date Rate Letter Initially Created:	01/17/13
Date Rate Letter Created/Last Modified:	4/3
Inventory Version # / RL Version #:	Harwood, Stephen B
Pricing Manager:	New
Opportunity Type:	
Phone Number:	1-180-303GM
ROME Number:	U00464
SAART AGID Number:	282777
ICB-PS Request #:	
ICB-PS Case #:	
IMS Number:	499893

Model Version: 11/12/12

Total Monthly Disc. Price	NRC
MRC	\$ 9,176.00

Approved Rates Different from Requested Rates:
Higher Lower

Product 1	Term: 60	Description	Quantity		Tariff Pricing		Discount		Unit Discount Pricing		Total Discount Price	
			Q New	Q Existing	MRC	NRC	Recurring	Non-Recurring	MRC	NRC (new or growth only)	MRC	NRC
Gigaman		TX	7	-	\$ 12,400.00	\$ 206,555.05	26%	100%			\$ 9,176.00	
telco												
Gigaman		Chan Term / LDC / 3L/NS	4	-	\$ 2,500.00		26.0%	0.0%	\$ 1,850.00		\$ 7,400.00	
telco												
Gigaman		Alternate Wire Center Diversity / CPAAX	2	-	\$ 1,200.00		26.0%	0.0%	\$ 888.00		\$ 1,776.00	
telco												
Gigaman		Special Construction / n/a	1	-		\$ 206,555.05	0.0%	100.0%				
telco												

INSTRUCTIONS TO SALES

ILEC INTERSTATE SERVICES (FCC): IF THIS RATE LETTER INCLUDES DISCOUNTED RATES THEN AN ICB CUSTOM CONTRACT MUST BE DEVELOPED.

ILEC INTRASTATE SERVICES (MON FCC):

IF THIS ICB Rate Letter is for ILEC IntraState (OPT-E-MAN®, Gigaman®, Dedicated SONET Ring or DC-n SONET Point-to-Point Service) AND is for New Contract (either for brand new Service and/or existing Service) AND Rate Letter does NOT contain Special Construction (even if waived), or other Custom Terms & Conditions THEN Sales should go to "https://sp04.web.att.com/sites/GSO/ContractProp/contract/SCContracts/default.aspx" website to obtain the ICB/non-standard "SALES READY" Contract template to fill in and send to Customer.

IF, however, this ICB Rate Letter contains Custom Terms & Conditions OR includes Special Construction (even if waived), OR requires an Amendment to the contract, THEN Sales MUST submit a "Non-Standard-Contract" Support Request via eCRM/ROME to obtain Custom Contract CUSTOM PRICING AND TERMS AND CONDITIONS ARE FOR SERVICES LISTED ABOVE. SERVICES OR OTHER CHARGES EXCLUDED FROM THIS RATE AUTHORIZATION LETTER ARE TO BE CHARGED AT TARIFF UNLESS COVERED UNDER A SEPARATE AGREEMENT.

Pricing Provided Based on Request for Competitive Bid or as Otherwise Allowed by State Approved Tariffs. FUNDING ON THIS CASE HAS BEEN APPROVED FOR A TERM IDENTIFIED ABOVE OR GREATER.

It is the responsibility of the Account Team to review Customer Responsibilities or Customer Site Preparation document with Customer before contract signing. Document located on OII STANDARD TARIFF TERMS AND CONDITIONS APPLY.

IF SOLD, PLEASE ATTACH SOLD NOTIFICATION FORM AND SIGNED CONTRACT OR ECATS NOTICE IN SUPPORTING DOCUMENTS BEFORE COMPLETING ICB-PS CLOSURE FORM

ATTACHMENT FOUR

Abilene/Taylor County 9-1-1 District

Line Item Description	FY 2012 Actual	FY 2013 Original Budget	FY 2013 Revised	FY 2014 Proposed
Beginning Balance	\$2,678,494	\$3,086,275	\$3,086,275	\$3,543,395
Revenues				
Wireless Service Fee Revenue	669,113	650,000	660,000	670,000
9-1-1 Surcharge	924,423	900,000	900,000	900,000
Interest Income	7,561	7,000	6,500	6,500
Total Revenues	\$1,601,098	\$1,557,000	\$1,566,500	\$1,576,500
Total Resources	\$4,279,592	\$4,643,275	\$4,652,775	\$5,119,895
Expenditures				
Office Supplies	165	500	500	500
Educational Supplies	1,920	2,500	2,500	2,000
Postage	124	200	200	250
Comm/RDR Maintenance	155,959	58,000	58,000	58,000
Traffic Sign Maintenance	978	1,600	1,600	1,600
Phone Service	177,973	180,000	180,000	180,000
Professional/Contractual	6,143	8,658	6,500	8,658
Other Services/Materials	214,865	221,311	225,000	231,750
Printing	420	5,000	5,000	10,000
Employee Development	1,287	2,000	2,000	2,000
Dues/Subscriptions	325	350	350	350
Contingency	0	5,000	5,000	5,000
Indirect Cost Allocation	45,660	45,663	11,730	11,730
Equipment Use Charges	5,078	5,496	5,496	5,196
Technology Fund Transfer	9,220	7,932	7,932	1,488
General Services/Charges	531,610	550,215	550,215	560,500
Communications Equipment	16,821	17,857	17,857	1,575,000
Wireless				
Monthly Recurring Costs (MRC)	24,769	29,500	29,500	29,500
Settlement Payments	0	0	0	0
Wireless Equipment	0	0	0	0
Total Expenditures	\$1,193,317	\$1,141,782	\$1,109,380	\$2,683,522
Ending Balance	\$3,086,275	\$3,501,493	3,543,395	\$2,436,373